

Braille Library & Transcribing Services, Inc.



Since 1971

Over 50 Years of Excellence

2023 ANNUAL REPORT

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2023 BOARD OF DIRECTORS

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Office Staff

Aaron Konkol – Office Manager

Sue Danz – Braille Coordinator

President's Report

Our Braille Coordinator has been busy this summer with requests from government agencies, businesses, schools and individual people. We are very pleased that our Nemeth transcriber (Melody Moore) has been able to use her skills for Wisconsin school requests. We have also been doing quite a bit of transcribing for a braille lending library which serves the Amish community.

We have also been able to provide tactile material using our new TactileView software and special embosser. This has allowed us to provide quality diagrams, charts, and figures for math as well as other tactiles as needed.

Our class for new transcribers is coming to a close and they will soon be sending their manuscripts for certification from the Library of Congress. We look forward to adding them to our BLTS roster of braille transcribers.

The library continues to lend free braille books throughout the United States. Some comments from our readers are as follows:

“What a great job you people do! A life-saver.”

“Thank you for the years that you have provided me with braille. I have enjoyed each and everyone.”

“Thank you so much! My daughter loved looking through this cookbook. It is the first one she has ever had access to!!!”

These are words that keep our volunteers going strong.

As always, we appreciate your continued support for our endeavors, whether it is monetary or volunteer time. Like all non-profits, we depend on donations to keep our organization strong. Thank you for making that possible.

Patricia Herrling, BLTS President

Production Totals

Embossed and E-mailed Pages

2000 – 43,186	2012 – 42,270
2001 – 55,467	2013 – 34,947
2002 – 41,781	2014 – 40,037
2003 – 41,092	2015 – 39,417
2004 – 45,314	2016 – 29,632
2005 – 54,218	2017 – 34,898
2006 – 68,750	2018 – 36,512
2007 – 66,107	2019 – 33,820
2008 – 59,510	2020 – 39,140
2009 – 59,181	2021 – 51,249
2010 – 43,036	2022 – 48,805
2011 – 41,357	2023 – 49,150

2023 New Pages Allocation

School Materials	2,371
Lending Library	5,784
Individual Sales	8,060
Business Sales	1,546
Office and Class	59
E-files only	0
Non-Profit Agencies	0
Total (New Pages)	17,820

BLTS Lending Library Report 2023

LOANED

<u>Year</u>	<u>Adults</u>	<u>Children</u>	<u>Total</u>
2006	773	547	1,320
2007	810	450	1,260
2008	755	468	1,223
2009	847	454	1,301
2010	836	347	1,183
2011	801	340	1,141
2012	706	652	1,358
2013	708	656	1,364
2014	702	523	1,224
2015	633	610	1,243
2016	707	624	1,331
2017	588	576	1,167
2018	529	605	1,135
2019	485	590	1,077
2020	617	468	1,085
2021	505	498	1,008
2022	508	408	916
2023	448	505	953

2023 Borrowers

Active: 154 (22 schools total)

New borrowers: 6

Collection

Total new books added to collection

27 new adult books

56 new children's or print/braille books

51 books withdrawn

Total Inventory: 2,320 items

Observations

Circulation is slightly up from last year. We weeded our adult reading collection, as well as our children's collection. This was necessary as we were running short of shelf space. There were some books that we still wanted to keep, but not take up space on the library shelves in the main office, as they were not high circulating items. We have purchased two bookshelves and will keep those items in our teaching office, room 134A. We have established a relationship with the *Madison Reading Project*, thanks to Sue Nelson. That has resulted in free print/braille books for our collection and is very appreciated. **Goals for 2024:** Explore options for loan of digital copies of our braille library collection and other options to meet the current needs of our library users.

2023 Active Membership

Active Braillists – 15

Other Active Members - 4

2023 Volunteer Hours

Braille Transcribing (completed in 2023)	3,675 hours –	18,374 pages
Service Hours	1,765 hours	
<u>Library</u>	<u>434 hours</u>	
Total Volunteer Hours	5,874 hours	

2023 Membership

In Memoriam

Betty Oakley
Shirley Dieter

Sandy Adams

Judy Amacker

Jane Ayer

Kathleen Belongia

Carol Birch

Dorothy Brar

Giso Broman

Pat Bunders

Terry Busby

Mémée Chun

Cindy Collins

Mary Ann Damm

Mary Daniel

Sue Danz

Joel DeVore

Shirley Dieter

Kathy Dorn

Jill Dumphy

Pat Foltz

Kay Goepfert

Angelique Green

Deborah Hanson

Lori Hanson

Barb Henning

Patricia Herrling

Maggie Hutchinson

Connie Jacobus

Elizabeth Kanne

Peter Kauffman

Mary Kienitz

Aaron Konkol

Ron & Debbie Konkol

Lynn Mack

Jane Maher

Alison McKee

Melody Moore

David Nelson

Sue Nelson

Karen Perzentka

Bev Pfister

Pat & Erik Popp

Elnor Reichel

Constance Risjord

Barb Schlinkert

Julie Schoepp

Judy Sherry

Joan Sholdt

Jane Stark

Lisa Stefl

Betty Stoffel

Julie Sumwalt

Lindy Walton

Vickie Warner

Natalie Witte

2023 Fundraising

Community:	\$48,354.24
Membership:	<u>\$12,400.83</u>
Total Contributions:	\$60,755.07

2023 Contributors

(★ Indicates that donor is a Member of BLTS)

Over \$1000

Epic Systems Corp	Delta Gamma Foundation
Wispect, Inc.	Claremont S. Jackman Fdn.
Jack Deloss Taylor Charitable Fdn.	Evjue Foundation, Inc.
★ Joan Sholdt	

\$500 to \$999

★ Pat Folz	Pleasant T. Rowland Fdn.
Madison Gas & Electric Fdn.	★ Jane Stark
★ Sue Nelson	Thrivent

2023 Contributors (Continued)

(★ Indicates that donor is a Member of BLTS)

\$100 to \$499

★ Sandy Adams	McFarland Lioness Club
★ Judy Amacker	McFarland Lions Club
Norman & Barbara Berven	Network for Good
★ Pat Bunders	Kristin Oakley
★ Memee Chun	★ Elnor Reichel
Columbus Lions	Gerald Ring
★ Sue Danz	★ Constance Risjord
★ Joel DeVore	★ Barb Schlinkert
★ Kathy Dorn	★ Julie Schoep
Zack Dougherty	★ Judy Sherry
★ Jill Dumphy	★ Elizabeth Stoffel
Louis Greub	Shawnee Mission
★ Barb Henning	Strand Associates
★ Patricia Herrling	Ronald Thorstad
Todd Hrubes	V.F.W
★ Connie Jacobus	Lindy Walton
Barbara Kehrein	Vickie Warner
Abigail Loomis	Westmorland Combined Health Fund Drive
★ Melody Moore	

2023 Contributors (Continued)

(★ Indicates that donor is a Member of BLTS)

To \$100

Amazon Smile

American Legion Post 501

★ Carol Birch

★ Dorothy Brar

★ Pat Bunders

★ Cindy Collins

★ Mary Daniel

Faircrest Assn. Health Fund

Kathleen Fletmeyer

★ Kay Goepfert

★ Deb Hanson

★ Lori Hanson

★ Elizabeth Kanne

★ Mary Kienitz

★ Ron & Deb Konkol

Burton Kushner

Della Leavit

★ Lynn Mack

★ Alison McKee

PayPal Giving Fund

★ Karen Perzentka

★ Bev Pfister

★ Julie Schoepp

Woodmans Food Market

Comparative Statement
2022 and 2023

Income	2022	2023
Community Contributions	\$4,724.93	\$48,356.72
Member Contributions	\$16,317.61	\$12,400.83
Braille Income	\$7,532.15	\$12,437.53
Mutual Fund Income	\$5,127.75	\$4,125.75
Miscellaneous Income	\$0	\$198.83
Class Fees	\$150.00	\$100.00
Total Income	<hr/> \$33,852.44	<hr/> \$77,617.18
 Expenses		
Salaries & Payroll Taxes	\$31,955.96	\$32,362.89
Rent	\$19,109.40	\$20,427.93
Braille & Library Supplies	\$5,326.49	\$1,916.99
Proofreading	\$4,856.10	\$8,113.20
Office Cleaning	\$1,070.00	\$1,040.00
Office Supplies	\$2,307.56	\$4,166.51
Office Equipment	\$408.29	\$804.50
OnPay Professional Fees	\$585.40	\$595.40
Social & Awards	\$1,094.53	\$915.86
Training/Class Material	\$0	\$180.00
Miscellaneous	\$0	\$0
Total Expenses	<hr/> \$66,713.73	<hr/> \$70,523.28
Net Profit/Loss	<hr/> -\$32,861.29	<hr/> \$7,093.90

Financial Comparison

<i>For the Year Ended</i>	<i>Income</i>	<i>Expenses</i>	<i>Excess Income (Loss)</i>	<i>Mutual Fund & Checking Market Value</i>
12/31/1998	\$25,071.84	\$52,391.63	(\$27,319.79)	\$145,985.00
12/31/1999	\$32,778.11	\$49,589.79	(\$16,811.68)	\$151,194.00
12/31/2000	\$40,324.21	\$52,515.14	(\$12,190.93)	\$122,434.00
12/31/2001	\$37,915.77	\$61,778.94	(\$23,863.17)	\$81,804.00
12/31/2002	\$39,663.27	\$51,589.18	(\$11,925.91)	\$61,595.00
12/31/2003	\$37,050.43	\$50,560.05	(\$13,509.62)	\$67,365.00
12/31/2004	\$47,496.81	\$48,771.04	(\$1,274.23)	\$53,146.00
12/31/2005	\$47,088.57	\$47,224.39	(\$135.82)	\$54,965.00
12/31/2006	\$59,202.00	\$58,721.00	\$481.00	\$154,497.00
12/31/2007	\$59,473.45	\$74,002.41	(\$14,528.96)	\$153,165.33
12/31/2008	\$51,603.35	\$39,817.01	\$11,786.34	\$132,582.95
12/31/2009	\$49,027.00	\$42,344.62	\$6,682.38	\$152,214.00
12/31/2010	\$40,682.86	\$44,068.71	(\$3,385.85)	\$153,632.13
12/31/2011	\$34,121.27	\$38,144.29	(\$4,023.02)	\$147,848.71
12/31/2012	\$38,411.00	\$39,277.00	(\$866.00)	\$156,314.00
12/31/2013	\$42,438.00	\$39,140.00	\$3,298.00	\$168,282.40
12/31/2014	\$38,931.00	\$40,216.00	(\$1,285.00)	\$170,307.00
12/31/2015	\$37,449.00	\$47,017.00	(\$9,568.00)	\$150,163.19
12/31/2016	\$35,720.47	\$47,071.35	(\$11,350.88)	\$147,897.62
12/31/2017	\$47,360.61	\$46,702.66	\$657.95	\$153,858.00
12/31/2018	\$53,085.37	\$57,741.18	(\$4,655.81)	\$133,591.82
12/31/2019	\$55,446.47	\$57,744.78	(\$2,298.31)	\$144,812.05
12/31/2020	\$44,558.54	\$47,528.22	(\$2,969.68)	\$144,850.08
12/31/2021	\$69,134.08	\$65,851.96	\$3,282.12	\$159,276.53
12/31/2022	\$33,852.44	\$66,713.73	(\$32,861.29)	\$108,570.45
12/31/2023	\$77,617.18	\$70,523.28	\$7,093.90	\$120,436.30

Parenthesis indicate negative numbers (losses).